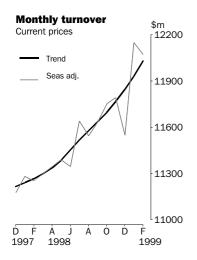
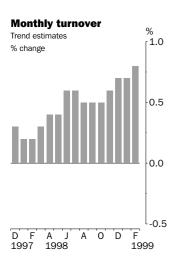


# RETAIL TRADE

AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) WED 31 MAR 1999





# ■ For further information about these and related statistics, contact Margaret Keenan on 02 6252 5451. For information about the volume estimates contact Leon Ting on

02 6252 6807.

# FEBRUARY KEY FIGURES

#### TREND ESTIMATES

Turnover at current prices	Jan 1999	Feb 1999	% change
(\$ millions)	11 931.1	12 030.1	0.8
	Feb 1998	Feb 1999	% change
	11 267 <i>/</i> l	12 030 1	6.8

# SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices	Jan 1999	Feb 1999	% change
(\$ millions)	12 149.2	12 073.2	-0.6
	Feb 1998	Feb 1999	% change
	11 251.0	12 073.2	7.3

# FEBRUARY KEY POINTS

# TREND ESTIMATES

- Growth in the trend estimate of turnover for the Australian Retail and Hospitality/Services series has increased by a strong 0.8% in February 1999. For each of the two previous months an increase of 0.7% was recorded.
- Over the three months to February 1999 the trend estimate increased by \$265.2m. The major contributors to this growth were Food retailing (\$81.6m), Hospitality and services (\$69.7m), Household good retailing (\$50.6m) and Other retailing (\$33.9m).
- The strongest growth for February 1999 was in New South Wales, the Australian Capital Territory, Tasmania and Western Australia. Growth was also recorded in all other States.

# TAKE CARE! Trend estimates are revised as new monthly data become available.

# SEASONALLY ADJUSTED

• The seasonally adjusted series fell by 0.6% in February 1999. This followed an increase of 5.2% in January 1999.

### ORIGINAL ESTIMATES

- In original terms, Australian turnover increased by 7.3% over February 1998.
- Chains and other large retailers increased turnover by 7.4% during this period while the increase for small retailers was 7.2%.

# NOTES

# FORTHCOMING ISSUES

RELEASE DATE
6 May 1999
1 June 1999
1 July 1999

CHANGES IN THIS ISSUE

Household good retailing, Tasmania, has been revised upwards by \$3.5 million for January 1999. There have also been very minor revisions to data for other States for the same period.

•••••

#### SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for February 1999 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	10 671.5	103.8
Change from January to February (\$m)	-1208.4	46.7
% change from January to February	-10.2	0.4

For more information see the Explanatory notes, paragraphs 12–15, or contact Margaret Keenan on 02 6252 5451  $\,$  .

WHAT IF?

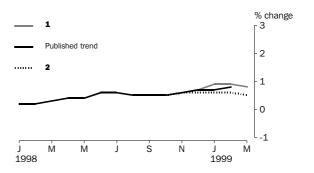
The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- **1** The March seasonally adjusted estimate of retail turnover is 1.0% higher than the February estimate.
- **2** The March seasonally adjusted estimate of retail turnover is 1.0% lower than the February estimate.

TAKE CARE!

Trend estimates are subject to revision as subsequent data become available.

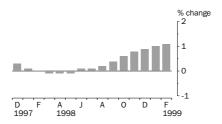
See Explanatory note 9.



W. McLennan Australian Statistician

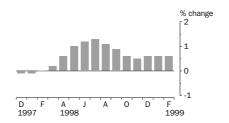
# MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

**NEW SOUTH WALES** 



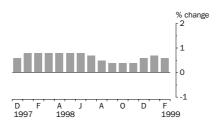
The monthly growth rate has been strong for the last four months. Most industry groups contributed to this growth. In February 1999 only the Clothing group was in decline.

VICTORIA



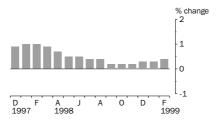
The trend estimate has grown by 0.6% for each of the last three months. The Other retailing and Hospitality and services groups have recorded strong growth in this period.

QUEENSLAND



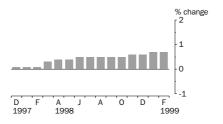
Growth in the trend estimate for February 1999 was 0.6%. A decline in the Recreational good and Hospitality and services groups offset strong growth in all other industry groups.

SOUTH AUSTRALIA



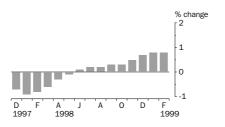
Strong growth in the Food and the Household goods group countered strong declines in the Recreational good and the Hospitality and services groups resulting in moderate growth.

WESTERN AUSTRALIA



Strong growth in the Clothing, Household good, Recreational good and Other retailing groups contributed to continued moderate growth of 0.7%.

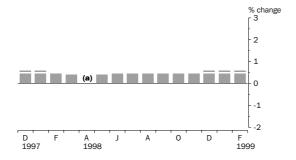
**TASMANIA** 



For the third consecutive month Tasmanian trend estimate growth has been strong. Only the Clothing and Recreational good groups recorded decline in February 1999.

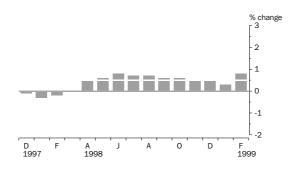
# MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

FOOD RETAILING



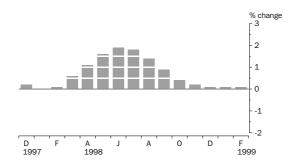
Growth has been steady at 0.6% for each of the last three months. Growth was strongest in Queensland, South Australia and the Northern Territory. The remaining States recorded moderate to weak growth.

**DEPARTMENT STORES** 



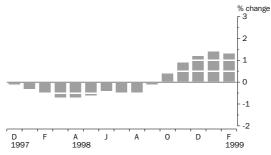
Trend estimate growth for Department stores was strong at 0.8% for February 1999. All States contributed to this strengthening.

CLOTHING AND SOFT GOOD RETAILING



Monthly growth has been flat at 0.1% over recent months. In February 1999 most States showed moderate to strong growth but New South Wales, South Australia and Tasmania were in decline.

HOUSEHOLD GOOD RETAILING

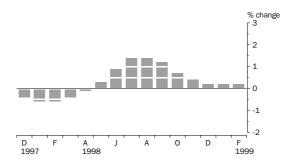


(a) Possible break in series.

After a period of decline for most of 1998 the Household good group recorded trend estimate growth of more than 1.0% over the last three months. While most States showed moderate to strong growth, Queensland and Tasmania were the major contributors.

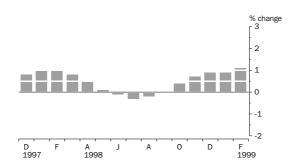
# MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

RECREATIONAL GOOD RETAILING



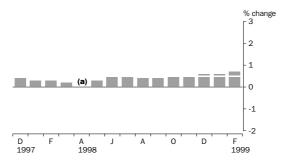
The trend estimate growth rate for February 1999 was a weak 0.2%. While growth was strong in New South Wales, Western Australia, the Northern Territory and the Australian Capital Territory, most other States showed a strong decline.

OTHER RETAILING



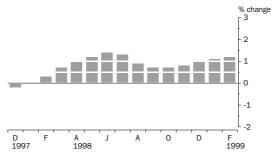
Growth in the trend estimate has strengthened from zero growth in September 1998 to 1.1% for February 1999. Growth for the Australian Capital Territory was weak while all other States showed moderate or strong growth.

TOTAL RETAIL (excluding Hospitality and Services)



In recent months, growth in the trend estimate for Total retail (excluding the Hospitality and services group) has been slightly weaker than that observed for Total industries (including the Hospitality and services group).

HOSPITALITY AND SERVICES



(a) Possible break in series.

In February 1999 the trend estimate growth rate has strengthened to 1.2%. The strongest growth was in New South Wales, Victoria and Tasmania. Western Australia recorded weak growth while all other States were in decline.



# RETAIL TURNOVER, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreationa good retailing	al Other retailing	Hospitality and services	Total
World	returning	310700	rotaliinig	rotuming	rotalling	rotalling	30///000	
			OR	IGINAL (\$ millio	on)			
1997								
December	5 162.1	1 879.4	1 041.3	1 742.3	941.6	1 638.4	2 172.4	14 577.6
1998	4 = 0 = 0	247.4	700.0				4 000 0	
January	4 765.8	917.4	708.3	1 261.4	622.6	1 077.4	1 883.8	11 236.7
February	4 282.5	716.4	577.6	1 126.4	565.6	1 009.3	1 667.9	9 945.5
March	4 553.2	823.1	655.4	1 227.3	600.7	1 073.6	1 840.6	10 773.8
April	4 543.4	981.0	730.2	1 165.9	584.2	1 105.1	1 858.6	10 968.3
May	4 595.1	981.7	797.1	1 228.8	582.4	1 117.5	1 905.1	11 207.8
June July	4 393.5	860.4	740.4 787.2	1 231.5	590.0	1 084.3	1 817.4	10 717.5
•	4 672.9	1 053.7 881.0	787.2 719.4	1 241.9 1 202.2	620.7 618.9	1 151.8 1 130.2	1 940.6	11 468.6
August September	4 584.1						1 966.5	11 102.5
October	4 598.5	950.5	762.2 821.9	1 207.7	654.8	1 167.9 1 221.4	1 933.0	11 274.6
November	4 958.7	1 032.9 1 150.2	821.9 805.4	1 278.8 1 266.9	666.8 692.4	1 247.7	2 106.0	12 086.5
	4 707.9	1 150.2		1 632.4			2 066.4	11 936.7
December 1999	5 478.9	1 994.2	1 163.1	1 032.4	983.0	1 686.4	2 313.7	15 251.8
January	4 947.7	956.8	776.2	r1 286.1	652.7	1 125.3	2 135.0	r11 879.9
February	4 497.4	748.5	644.0	1 165.8	603.7	1 058.9	1 953.1	10 671.5
robradiy	4 451.4	140.5	044.0	1 100.0	000.1	1 050.5	1 555.1	10 071.5
• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			SEASONAL	LY ADJUSTED	(\$ million)			
1997								
December	4 531.7	993.2	732.3	1 291.4	633.5	1 137.4	1 858.3	11 177.8
1998								
January	4 623.1	1 016.9	715.2	1 298.9	640.9	1 155.4	1 830.5	11 280.8
February	4 612.6	988.7	732.8	1 279.2	632.4	1 161.3	1 843.9	11 251.0
March	4 621.6	1 000.7	728.5	1 273.1	632.8	1 174.5	1 868.6	11 299.7
April	4 603.2	1 017.4	737.7	1 280.2	631.2	1 180.8	1 893.6	11 344.1
May	4 634.1	1 008.9	759.2	1 262.7	624.3	1 169.1	1 930.7	11 389.0
June	4 658.6	951.6	752.9	1 244.8	633.3	1 185.9	1 919.5	11 346.7
July	4 684.5	1 119.8	790.3	1 239.6	645.6	1 187.9	1 974.9	11 642.5
August	4 664.6	1 004.8	804.3	1 253.6	653.2	1 159.6	2 005.6	11 545.6
September	4 748.8	1 040.0	790.6	1 257.9	669.5	1 152.9	1 973.7	11 633.5
October	4 768.0	1 013.8	806.7	1 255.4	680.3	1 184.2	2 042.8	11 751.2
November	4 749.6	1 097.5	812.6	1 219.5	674.4	1 193.6	2 045.1	11 792.3
December	4 728.0	1 007.0	798.1	1 226.0	648.2	1 169.5	1 973.0	11 549.8
1999								
January	4 893.0	1 122.5	795.2	1 354.5	683.0	1 224.9	2 076.1	12 149.2
February	4 844.3	1 033.2	817.0	1 324.8	676.2	1 220.2	2 157.5	12 073.2
				• • • • • • • • • •			• • • • • • • • •	• • • • • • • • • • • • • •
			TREND	ESTIMATES (\$	million)			
1997					,			
December	4 556.6	1 005.9	727.6	1 297.1	639.8	1 139.4	1 852.1	11 216.2
1998								
January	4 583.3	1 002.4	727.9	1 293.3	636.0	1 150.5	1 852.7	11 241.3
February	4 608.1	1 000.1	728.9	1 286.4	632.5	1 161.7	1 858.6	11 267.4
March	4 628.7	1 000.3	732.9	1 277.4	630.2	1 171.2	1 872.1	11 298.3
April	(b)4 615.1	1 004.8	741.3	1 268.0	629.6	1 177.0	1 891.4	11 337.9
May	4 632.8	1 010.5	753.3	1 260.5	631.5	1 178.5	1 915.0	11 387.3
June	4 654.1	1 018.7	767.4	1 255.4	637.3	1 177.1	1 941.5	11 452.6
July	4 676.3	1 026.1	781.1	1 249.4	646.0	1 173.9	1 966.2	11 517.9
August	4 698.7	1 033.4	792.2	1 243.6	655.3	1 171.1	1 984.7	11 577.6
September	4 720.5	1 040.1	799.4	1 241.8	663.0	1 171.4	1 998.7	11 634.4
October	4 743.3	1 046.4	802.8	1 246.7	668.0	1 176.0	2 012.5	11 695.4
November	4 768.3	1 051.6	804.2	1 257.6	670.4	1 184.2	2 029.0	11 765.0
December	4 794.8	1 056.6	805.1	1 272.9	672.0	1 194.5	2 049.4	11 845.4
1999								
January	4 822.0	1 059.7	805.8	1 290.7	673.5	1 205.3	2 072.9	11 931.1
February	4 849.9	1 068.0	806.7	1 308.2	674.7	1 218.1	2 098.8	12 030.1
,								

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the  $\,$  Explanatory Notes.



# RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	OPIGINAL (%	change from	preceding mon	th)	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1997			ORIGINAL (%	change hom	preceding mon	(11)		
December	13.7	69.1	39.9	29.8	42.1	38.1	14.0	26.9
1998								
January	-7.7	-51.2	-32.0	-27.6	-33.9	-34.2	-13.3	-22.9
February	-10.1	-21.9	-18.5	-10.7	-9.2	-6.3	-11.5	-11.5
March	6.3	14.9	13.5	9.0	6.2	6.4	10.4	8.3
April	-0.2	19.2	11.4	-5.0 5.4	-2.7	2.9	1.0	1.8
May	1.1 -4.4	0.1	9.2	5.4	-0.3	1.1	2.5	2.2
June July	-4.4 6.4	-12.4 22.5	-7.1 6.3	0.2 0.8	1.3 5.2	-3.0 6.2	-4.6 6.8	-4.4 7.0
August	-1.9	-16.4	-8.6	-3.2	-0.3	-1.9	1.3	7.0 -3.2
September	0.3	7.9	-6.6 5.9	-3.2 0.5	-0.3 5.8	3.3	-1.7	-3.2 1.6
October	7.8	7.9 8.7	5.9 7.8	5.9	1.8	3.3 4.6	9.0	1.6 7.2
November	-5.1	11.4	-2.0	-0.9	3.8	2.1	-1.9	-1.2
December	16.4	73.4	44.4	28.9	42.0	35.2	12.0	27.8
1999	10.4	75.4	44.4	20.9	42.0	33.2	12.0	21.0
January	-9.7	-52.0	-33.3	-21.2	-33.6	-33.3	-7.7	-22.1
February	-9.1	-21.8	-17.0	-9.4	-7.5	-5.9	-8.5	-10.2
• • • • • • • • • • • •	• • • • • • • • •	05104		FED (0)			• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1997		SEASO	DNALLY ADJUST	IED (% chang	e from precedii	ng month)		
December	0.2	-1.8	-0.8	-1.6	-0.1	1.2	-0.1	0.2
<b>1998</b>	0.2	-1.8	-0.8	-1.6	-0.1	1.2	-0.1	-0.2
January	2.0	2.4	-2.3	0.6	1.2	1.6	-1.5	0.9
February	-0.2	-2.8	-2.5 2.5	-1.5	-1.3	0.5	0.7	-0.3
March	0.2	1.2	-0.6	-0.5	0.1	1.1	1.3	0.4
April	-0.4	1.7	1.3	0.6	-0.3	0.5	1.3	0.4
May	0.7	-0.8	2.9	-1.4	-1.1	-1.0	2.0	0.4
June	0.5	-5.7	-0.8	-1.4	1.4	1.4	-0.6	-0.4
July	0.6	17.7	5.0	-0.4	1.9	0.2	2.9	2.6
August	-0.4	-10.3	1.8	1.1	1.2	-2.4	1.6	-0.8
September	1.8	3.5	-1.7	0.3	2.5	-0.6	-1.6	0.8
October	0.4	-2.5	2.0	-0.2	1.6	2.7	3.5	1.0
November	-0.4	8.3	0.7	-2.9	-0.9	0.8	0.1	0.3
December	-0.5	-8.2	-1.8	0.5	-3.9	-2.0	-3.5	-2.1
1999								
January	3.5	11.5	-0.4	10.5	5.4	4.7	5.2	5.2
February	-1.0	-7.9	2.7	-2.2	-1.0	-0.4	3.9	-0.6
• • • • • • • • • • • •	• • • • • • • • •		ND FOTIMATE	. (0/ - 1			• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1997		IRE	IND EQUIMATES	o (% change f	rom preceding	montn)		
December	0.6	-0.1	0.2	-0.1	-0.4	0.8	-0.2	0.3
<b>1998</b>	0.0	0.1	0.2	0.1	0.4	0.0	0.2	0.5
January	0.6	-0.3	0.0	-0.3	-0.6	1.0	0.0	0.2
February	0.5	-0.2	0.1	-0.5	-0.6	1.0	0.3	0.2
March	0.4	0.0	0.6	-0.7	-0.4	0.8	0.7	0.3
April	-0.3	0.5	1.1	-0.7	-0.1	0.5	1.0	0.4
May	0.4	0.6	1.6	-0.6	0.3	0.1	1.2	0.4
June	0.5	0.8	1.9	-0.4	0.9	-0.1	1.4	0.6
July	0.5	0.7	1.8	-0.5	1.4	-0.3	1.3	0.6
August	0.5	0.7	1.4	-0.5	1.4	-0.2	0.9	0.5
September	0.5	0.6	0.9	-0.1	1.2	0.0	0.7	0.5
October	0.5	0.6	0.4	0.4	0.7	0.4	0.7	0.5
November	0.5	0.5	0.2	0.9	0.4	0.7	0.8	0.6
December	0.6	0.5	0.1	1.2	0.2	0.9	1.0	0.7
1999			- <del>-</del>	_	- <del>-</del>			•
January	0.6	0.3	0.1	1.4	0.2	0.9	1.1	0.7
February	0.6	0.8	0.1	1.3	0.2	1.1	1.2	0.8
,								

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



CLOTHING AND SOFT GOOD

	500D F		•			SOFT G						
	FOOD F	RETAILIN	G			RETAIL	ING		HOUSE	HOLD GO	OOD REI	AILING
	_									_		
	Super-						0.11		<b>.</b> .	Domestic		
	markets	Taleaguese	Othor		Total		Other			hardware	Domostis	
	and	Takeaway	food		Total	Clothing	clothing related		and floor	& house-		
Month	grocery stores	food retailing		Total	Department stores	Clothing retailing	retailing	Total	covering retailing	ware retailing	appliance retailing	Total
World	310/03	retuiirig	retaining	rotar	310/03	_	retaining	rotar	retailing	retunnig	retaiirig	rotar
• • • • • • • • • • • •	• • • • • •	• • • • • •	• • • • • •	• • • • • •		• • • • • •	• • • • •	• • • • • • •	• • • • • • • • •	• • • • • •	• • • • • •	• • • • • •
1997					\$ MILLI	ON						
December	3 449.8	683.4	1 029.0	5 162 1	1 879.4	750.8	290.5	1 041.3	321.1	450.7	970.5	1 742.3
1998	3 443.0	000.4	1 025.0	3 102.1	1015.4	750.0	200.0	1 0-1.0	521.1	430.1	310.5	1 1-2.0
January	3 257.1	656.4	852.3	4 765.8	917.4	482.1	226.2	708.3	300.1	318.5	642.7	1 261.4
February	2 918.3	590.4	773.9	4 282.5	716.4	406.2	171.4	577.6	288.5	284.8	553.1	1 126.4
March	3 114.0	624.7	814.5	4 553.2	823.1	460.2	195.2	655.4	302.0	308.5	616.8	1 227.3
April	3 142.8	583.7	816.9	4 543.4	981.0	524.3	205.9	730.2	286.0	295.8	584.0	1 165.9
May	3 186.7	584.0	824.5	4 595.1	981.7	583.3	213.8	797.1	320.8	297.7	610.3	1 228.8
June	3 039.6	566.9	786.9	4 393.5	860.4	538.7	201.7	740.4	328.5	285.4	617.7	1 231.5
July	3 247.6	593.1	832.1	4 672.9	1 053.7	566.1	221.0	787.2	341.1	283.6	617.2	1 241.9
August	3 200.5	574.6	809.0	4 584.1	881.0	521.8	197.6	719.4	321.2	305.8	575.2	1 202.2
September	3 189.0	574.3	835.1	4 598.5	950.5	544.4	217.8	762.2	320.2	333.3	554.2	1 207.7
October	3 467.9	618.3	872.5	4 958.7	1 032.9	578.8	243.1	821.9	338.1	343.4	597.3	1 278.8
November	3 275.5	583.6	848.8	4 707.9	1 150.2	568.0	237.3	805.4	344.7	337.1	585.0	1 266.9
December	3 723.7	634.3	1 120.9	5 478.9	1 994.2	850.8	312.3	1 163.1	343.4	415.0	874.1	1 632.4
1999												
January	3 488.4	607.0	852.4	4 947.7	956.8	519.6	256.6	776.2	321.9	317.5	r646.8	r1 286.1
February	3 160.9	535.9	800.6	4 497.4	748.5	453.1	190.9	644.0	297.8	291.6	576.5	1 165.8
				%	CHANGE FROM PR	FCFDING	MONTH					
1997				,,	ommat mom m	LOLDING	111011111					
December	11.0	9.0	28.0	13.7	69.1	42.4	33.7	39.9	0.6	31.2	42.7	29.8
1998												
January	-5.6	-3.9	-17.2	-7.7	-51.2	-35.8	-22.1	-32.0	-6.5	-29.3	-33.8	-27.6
February	-10.4	-10.1	-9.2	-10.1	-21.9	-15.7	-24.2	-18.5	-3.9	-10.6	-13.9	-10.7
March	6.7	5.8	5.2	6.3	14.9	13.3	13.9	13.5	4.7	8.3	11.5	9.0
April	0.9	-6.6	0.3	-0.2	19.2	13.9	5.5	11.4	-5.3	-4.1	-5.3	-5.0
May	1.4	0.0	0.9	1.1	0.1	11.2	3.8	9.2	12.2	0.6	4.5	5.4
June	-4.6	-2.9	-4.6	-4.4	-12.4	-7.6	-5.6	-7.1	2.4	-4.1	1.2	0.2
July	6.8	4.6	5.7	6.4	22.5	5.1	9.6	6.3	3.9	-0.6	-0.1	0.8
August	-1.4	-3.1	-2.8	-1.9	-16.4	-7.8	-10.6	-8.6	-5.8	7.9	-6.8	-3.2
September	-0.4	0.0	3.2	0.3	7.9	4.3	10.2	5.9	-0.3	9.0	-3.7	0.5
October	8.7	7.6	4.5	7.8	8.7	6.3	11.6	7.8	5.6	3.0	7.8	5.9
November	-5.5	-5.6	-2.7	-5.1	11.4	-1.9	-2.4	-2.0	1.9	-1.8	-2.0	-0.9
December	13.7	8.7	32.1	16.4	73.4	49.8	31.6	44.4	-0.4	23.1	49.4	28.9
1999					== 0		4= 0					
January	-6.3	-4.3	-24.0	-9.7	-52.0	-38.9	-17.8	-33.3	-6.3	-23.5	-26.0	-21.2
February	-9.4	-11.7	-6.1	-9.1	-21.8	-12.8	-25.6	-17.0	-7.5	-8.2	-10.9	-9.4
• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • •			• • • • • • • • • • • • • • • • • • • •			• • • • • •		• • • • • •	• • • • • •	• • • • • •
			% CHAI	NGE FROI	M CORRESPONDIN	G MONT	H OF PR	EVIOUS Y	EAR			
1997		4.3	4 = 4	7.0	0.0		4.0	2.2	0.4	2.5	2.0	2.7
December	5.5	4.3	15.4	7.2	2.3	5.5	-1.8	3.3	8.1	2.5	2.9	3.7
<b>1998</b> January	4.9	-0.5	22.9	6.9	9.1	2.7	-2.1	1.1	8.8	1.5	-3.0	0.7
February	3.5	-0.5 1.7	20.5	5.9	9.1 -1.5	8.0	0.2	5.6	8.7	-1.1	-3.0 -12.9	-5.2
March	0.8	-1.0	20.5 17.2	3.1	-1.5 -4.1	9.6	-0.2	5.6 6.5	16.1	-1.1 -1.9	-12.9 -0.8	-5.2 2.6
April	8.6	-1.0 -6.2	16.5	7.7	15.5	7.9	-0.2 -2.3	4.8	8.1	-1.9 -0.5	-0.8 -7.2	-2.2
May	3.5	-8.9	15.0	3.6	-1.3	8.3	-2.3 -2.7	5.1	14.0	-0.5 -1.0	-11.9	-2.2 -3.6
June	7.0	-7.8	15.1	6.1	3.6	15.2	1.2	11.0	14.6	2.6	-11.9 -9.7	-3.0 -1.4
July	7.8	-7.8 -5.9	8.8	6.0	8.5	15.2	1.7	11.0	13.8	2.0	-10.2	-1.4 -1.8
August	5.8	-5.9 -7.4	6.0	4.0	5.4	15.9	0.4	11.2	12.2	8.0	-10.2 -13.7	-1.8 -2.8
September	8.0	-7.4 -7.8	11.8	6.4	1.2	14.0	7.8	12.2	14.5	4.2	-13.7 -12.4	-2.0
October	8.4	-4.1	9.0	6.8	5.7	13.8	7.2	11.7	3.1	4.9	-11.6	-3.9
November	5.4	-6.9	5.6	3.7	3.5	7.7	9.3	8.2	8.0	-1.9	-14.0	-5.6
December	7.9	-7.2	8.9	6.1	6.1	13.3	7.5	11.7	6.9	-7.9	-9.9	-6.3
1999					<del></del>				2.0			
January	7.1	-7.5	0.0	3.8	4.3	7.8	13.4	9.6	7.3	-0.3	0.6	2.0
February	8.3	-9.2	3.5	5.0	4.5	11.5	11.4	11.5	3.2	2.4	4.2	3.5
	(a) See n	aragranh 3	of the Evol-	anatory Note	29							
	(u) See p	arabiahii 3	or are expli	anacory NOR								

	RECREATIONAL GOOD OTHER RETAILING RETAILING						HOSPITALITY AND SERVICES					
Month	News- paper, book and stationery retailing	Other recreations good retailing	al Total	Pharma- ceutical cosmetic & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restau- rants	Selected services	Total	Total all industries	
• • • • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • •	\$ MILLI	ON	• • • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • •	
1997					Ψ IVIIEEI	011						
December	530.2	411.4	941.6	620.3	1 018.1	1 638.4	1 320.5	641.3	210.6	2 172.4	14 577.6	
1998												
January	410.9	211.7	622.6	473.4	604.0	1 077.4	1 161.7	547.2	174.9	1 883.8	11 236.7	
February	392.2	173.4	565.6	439.7	569.6	1 009.3	1 025.3	478.4	164.2	1 667.9	9 945.5	
March	416.9	183.7	600.7	488.4	585.1	1 073.6	1 129.4	537.1	174.1	1 840.6	10 773.8	
April	386.5	197.7	584.2	488.9	616.1	1 105.1	1 130.6	542.1	185.9	1 858.6	10 968.3	
May	403.6	178.8	582.4	512.9	604.7	1 117.5	1 150.6	574.9	179.6	1 905.1	11 207.8	
June July	397.4 403.9	192.6 216.8	590.0	504.7	579.6	1 084.3	1 102.6	538.9	175.9	1 817.4	10 717.5	
August	400.7	218.2	620.7 618.9	531.6 532.8	620.2 597.5	1 151.8 1 130.2	1 161.0 1 199.7	591.0 591.2	188.6 175.6	1 940.6 1 966.5	11 468.6 11 102.5	
September	400.7 407.7	218.2	654.8	532.8 543.1	624.8	1 130.2	1 159.7	591.2	179.0	1 933.0	11 274.6	
October	413.7	253.0	666.8	572.5	649.0	1 221.4	1 259.1	661.3	185.6	2 106.0	12 086.5	
November	421.4	271.0	692.4	557.9	689.7	1 247.7	1 244.8	638.8	182.9	2 066.4	11 936.7	
December	528.2	454.8	983.0	680.9	1 005.5	1 686.4	1 405.3	700.9	207.5	2 313.7	15 251.8	
1999												
January	428.9	223.8	652.7	540.0	585.4	1 125.3	1 285.5	657.5	192.0	2 135.0	r11 879.9	
February	417.9	185.8	603.7	525.7	533.2	1 058.9	1 174.2	606.9	172.1	1 953.1	10 671.5	
• • • • • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • • •			ECEDING M	НТИС	• • • • • •	• • • • • •	• • • • • •	• • • • • • • • •	
1997												
December 1998	30.0	61.5	42.1	23.3	49.1	38.1	14.9	11.8	15.6	14.0	26.9	
January	-22.5	-48.5	-33.9	-23.7	-40.7	-34.2	-12.0	-14.7	-16.9	-13.3	-22.9	
February	-4.6	-18.1	-9.2	-7.1	-5.7	-6.3	-11.7	-12.6	-6.1	-11.5	-11.5	
March	6.3	5.9	6.2	11.1	2.7	6.4	10.1	12.3	6.1	10.4	8.3	
April	-7.3	7.6	-2.7	0.1	5.3	2.9	0.1	0.9	6.8	1.0	1.8	
May	4.4	-9.5	-0.3	4.9	-1.9	1.1	1.8	6.0	-3.4	2.5	2.2	
June	-1.5	7.7	1.3	-1.6	-4.1	-3.0	-4.2	-6.3	-2.0	-4.6	-4.4	
July	1.6	12.6	5.2	5.3	7.0	6.2	5.3	9.7	7.2	6.8	7.0	
August	-0.8	0.7	-0.3	0.2 1.9	-3.7	-1.9	3.3	0.0 0.5	-6.9 2.0	1.3	-3.2	
September October	1.8 1.5	13.2 2.4	5.8	1.9 5.4	4.6 3.9	3.3 4.6	-3.3 8.6		3.7	-1.7	1.6 7.2	
November	1.5	2.4 7.1	1.8 3.8	-2.5	6.3	2.1	-1.1	11.3 -3.4	-1.5	9.0 -1.9	-1.2 -1.2	
December	25.3	67.8	42.0	22.0	45.8	35.2	12.9	-3.4 9.7	13.5	12.0	27.8	
1999	25.5	07.0	42.0	22.0	45.6	33.2	12.5	3.1	15.5	12.0	21.0	
January	-18.8	-50.8	-33.6	-20.7	-41.8	-33.3	-8.5	-6.2	-7.5	-7.7	-22.1	
February	-2.6	-17.0	-7.5	-2.6	-8.9	-5.9	-8.7	-7.7	-10.4	-8.5	-10.2	
• • • • • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • •	
1997		%	CHANGE F	ROM CORR	ESPONDIN	G MONTH O	F PREVIOUS	S YEAR				
December 1998	5.5	8.4	6.7	2.5	16.7	10.9	3.4	8.8	3.1	4.9	5.8	
January	3.4	15.8	7.3	7.6	9.4	8.6	4.4	1.8	-9.9	2.1	5.3	
February	3.8	7.2	4.8	4.2	8.0	6.3	3.2	-2.9	2.7	1.3	3.2	
March	7.1	-0.7	4.6	8.3	8.9	8.6	3.2	0.4	1.3	2.2	3.1	
April	-1.9	7.9	1.2	0.5	13.5	7.3	6.4	1.2	6.4	4.8	6.1	
May	0.8	-2.3	-0.2	1.6	4.8	3.3	6.6	5.3	-0.4	5.5	2.5	
June	5.4	-0.6	3.4	5.4	9.2	7.4	3.6	5.0	0.4	3.7	4.9	
July	3.3	3.4	3.3	0.5	9.6	5.2	7.5	7.7	2.2	7.0	5.6	
August	0.1	7.5	2.6	0.1	4.4	2.3	8.9	3.9	-3.0	6.2	3.9	
September	1.2	10.0	4.4	5.2	5.5	5.3	7.5	8.4	1.0	7.1	5.2	
October	1.4	9.1	4.1	10.4	-0.3	4.5	10.1	14.6	-0.8	10.4	6.0	
November	3.3	6.4	4.5	10.9	1.0	5.2	8.3	11.3	0.4	8.5	3.9	
December 1999	-0.4	10.6	4.4	9.8	-1.2	2.9	6.4	9.3	-1.5	6.5	4.6	
January	4.4	5.7	4.8	14.1	-3.1	4.4	10.7	20.2	9.8	13.3	5.7	
February	6.6	7.1	6.7	19.6	-6.4	4.9	14.5	26.9	4.8	17.1	7.3	

(a) See paragraph 3 of the Explanatory Notes



# RETAIL TURNOVER, By State: All series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
			ę a c c c c c c c c c c c c c c c c c c						
				ORIGINAL	(\$ million)				
1997									
December	5 200.1	3 455.3	2 624.8	1 066.7	1 464.4	349.8	133.9	282.6	14 577.6
1998	0.000.4	0.574.5	0.440.4	050.0	4 407 0	000.4	1000	004.0	44 000 7
January	3 989.1	2 571.5	2 110.4	856.0	1 137.8	260.4	106.8	204.6	11 236.7
February March	3 530.9 3 806.7	2 288.3 2 522.0	1 840.3 1 979.9	741.5 810.5	1 007.6 1 077.7	245.1 258.3	102.6 112.8	189.3 205.9	9 945.5 10 773.8
April	3 826.7	2 565.1	2 041.1	848.6	1 101.1	257.2	112.8	211.8	10 773.8
May	3 934.5	2 589.8	2 106.2	855.8	1 120.0	259.5	123.1	218.9	11 207.8
June	3 737.0	2 473.1	2 049.2	815.5	1 069.3	245.5	123.1	204.8	10 717.5
July	3 974.3	2 697.6	2 173.6	865.8	1 142.0	256.7	134.2	224.5	11 468.6
August	3 807.2	2 618.6	2 149.9	825.5	1 108.2	246.0	136.2	211.0	11 102.5
September	3 878.5	2 659.9	2 172.0	849.8	1 116.6	252.8	129.1	216.1	11 274.6
October	4 133.2	2 841.2	2 320.6	925.0	1 230.7	269.1	137.5	229.3	12 086.5
November	4 145.7	2 849.2	2 221.0	897.4	1 201.5	272.0	124.5	225.4	11 936.7
December	5 260.8	3 712.9	2 794.5	1 157.4	1 542.6	348.4	144.1	291.1	15 251.8
1999									
January	4 164.6	2 785.4	2 275.8	879.5	1 173.9	r270.5	118.2	212.1	r11 879.9
February	3 706.0	2 544.0	1 999.1	779.8	1 082.6	251.4	109.9	198.7	10 671.5
			CEAC		ULCTED /¢ ∞:	illian)	• • • • • • • • • • •		
1007			SEAS	UNALLY AD.	JUSTED (\$ mi	illon)			
1997 December	3 986.2	2 597.8	2 056.0	807.6	1 127.8	269.2	118.2	215.0	11 177.8
<b>1998</b>	3 900.2	2 591.6	2 036.0	807.0	1 121.0	209.2	110.2	215.0	11 177.8
January	4 026.8	2 581.6	2 082.7	868.3	1 126.0	260.6	119.3	215.5	11 280.8
February	3 976.9	2 589.3	2 098.7	845.7	1 132.3	269.7	120.5	217.9	11 251.0
March	3 970.3	2 631.0	2 111.2	849.7	1 136.8	265.0	120.9	214.8	11 299.7
April	3 971.5	2 622.0	2 144.4	865.4	1 139.0	262.2	123.0	216.6	11 344.1
May	3 991.0	2 634.9	2 154.5	867.4	1 138.0	261.6	124.0	217.6	11 389.0
June	3 951.0	2 622.9	2 156.0	870.8	1 144.3	262.0	122.7	216.8	11 346.7
July	4 046.0	2 765.5	2 166.2	884.4	1 165.3	264.8	122.8	227.5	11 642.5
August	3 931.4	2 764.5	2 211.3	863.4	1 165.8	262.7	128.0	218.6	11 545.6
September	4 019.1	2 771.5	2 199.9	882.4	1 142.4	269.1	124.2	224.9	11 633.5
October	4 049.2	2 767.2	2 239.0	898.4	1 180.4	264.4	131.0	221.8	11 751.2
November	4 064.6	2 830.2	2 205.8	881.1	1 198.0	267.0	126.6	219.1	11 792.3
December	4 003.1	2 758.6	2 157.9	860.2	1 164.8	259.9	125.1	220.3	11 549.8
1999									
January	4 265.7	2 851.6	2 296.5	909.4	1 190.1	275.9	133.6	226.3	12 149.2
February	4 173.2	2 880.0	2 278.8	889.7	1 216.9	276.8	129.1	228.8	12 073.2
			TD	END ESTIM/	ATES (\$ millio	nn)			
1997			IN	LIND LOTTIVIA	AILS (\$ IIIIIIC	)II <i>)</i>			
December	3 980.7	2 603.3	2 066.9	832.7	1 128.6	270.0	119.0	215.0	11 216.2
1998	2 200.1	2 300.0	_ 000.0	552.1		210.0	110.0	210.0	
January	3 986.0	2 600.1	2 082.4	840.7	1 129.3	267.7	119.6	215.5	11 241.3
February	3 987.0	2 599.3	2 099.3	849.2	1 130.9	265.5	120.3	216.0	11 267.4
March	3 984.3	2 605.4	2 116.2	856.7	1 134.3	263.9	121.2	216.3	11 298.3
April	3 979.9	2 622.0	2 132.6	862.6	1 138.6	263.0	122.1	217.1	11 337.9
May	3 976.3	2 647.5	2 149.2	867.2	1 143.0	262.7	123.0	218.3	11 387.3
June	3 978.8	2 680.3	2 166.8	871.7	1 148.2	263.1	123.8	219.8	11 452.6
July	3 983.6	2 714.1	2 181.5	875.4	1 154.0	263.6	124.7	221.1	11 517.9
August	3 991.6	2 744.0	2 192.3	878.6	1 159.8	264.0	125.6	221.7	11 577.6
September	4 007.1	2 767.9	2 200.6	880.3	1 165.7	264.7	126.4	221.9	11 634.4
October	4 032.8	2 785.8	2 208.8	881.9	1 171.9	265.5	127.2	221.8	11 695.4
November	4 067.0	2 800.4	2 218.7	883.9	1 178.6	266.8	128.0	222.1	11 765.0
December	4 105.6	2 816.3	2 230.9	886.1	1 186.3	268.5	128.8	223.0	11 845.4
1999									
January	4 145.0	2 832.3	2 245.6	888.6	1 194.2	270.6	129.5	224.1	11 931.1
February	4 191.4	2 850.0	2 259.9	892.2	1 203.1	272.8	130.0	226.0	12 030.1



# RETAIL TURNOVER PERCENTAGE CHANGE, By State: All series

	New South			South	Western		Northern	Australian Capital	
Month	Wales	Victoria	Queensland	Australia	Australia	Tasmania	Territory	Territory	Australia
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •		• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1997			ORIGINAL (	% change f	rom precedin	g month)			
December	27.6	28.9	25.0	24.5	26.9	23.2	14.0	26.6	26.9
1998	22.2	25.6	10.6	10.0	22.2	0F F	-20.2	07.6	-22.9
January February	–23.3 –11.5	−25.6 −11.0	−19.6 −12.8	−19.8 −13.4	−22.3 −11.4	–25.5 –5.9	-20.2 -4.0	−27.6 −7.5	-22.9 -11.5
March	7.8	10.2	7.6	9.3	7.0	-5.9 5.4	10.0	8.8	8.3
April	0.5	1.7	3.1	4.7	2.2	-0.4	3.6	2.8	1.8
May	2.8	1.0	3.2	0.9	1.7	0.9	5.3	3.4	2.2
June	-5.0	-4.5	-2.7	-4.7	-4.5	-5.4	0.0	-6.4	-4.4
July	6.4	9.1	6.1	6.2	6.8	4.6	9.1	9.6	7.0
August	-4.2	-2.9	-1.1	-4.7	-3.0	-4.2	1.4	-6.0	-3.2
September	1.9	1.6	1.0	2.9	0.8	2.8	-5.2	2.4	1.6
October	6.6	6.8	6.8	8.8	10.2	6.5	6.5	6.1	7.2
November	0.3	0.3	-4.3	-3.0	-2.4	1.1	-9.4	-1.7	-1.2
December	26.9	30.3	25.8	29.0	28.4	28.1	15.7	29.1	27.8
1999									
January	-20.8	-25.0	-18.6	-24.0	-23.9	-22.4	-18.0	-27.1	-22.1
February	-11.0	-8.7	-12.2	-11.3	-7.8	-7.0	-7.0	-6.4	-10.2
		CE V	SONALLY ADJU	ISTED (% of	aango from n	rocoding man	+h)		
1997		SLA	SONALLI ADJO	731LD (% CI	ialige IIolii pi	receding mon	1111)		
December	0.8	-1.0	-0.3	-2.5	0.1	-1.9	0.3	-0.4	-0.2
1998	0.0	1.0	0.5	2.5	0.1	1.5	0.5	0.4	-0.2
January	1.0	-0.6	1.3	7.5	-0.2	-3.2	0.9	0.2	0.9
February	-1.2	0.3	0.8	-2.6	0.6	3.5	1.0	1.1	-0.3
March	-0.2	1.6	0.6	0.5	0.4	-1.7	0.4	-1.4	0.4
April	0.0	-0.3	1.6	1.8	0.2	-1.1	1.8	0.8	0.4
May	0.5	0.5	0.5	0.2	-0.1	-0.2	0.8	0.4	0.4
June	-1.0	-0.5	0.1	0.4	0.6	0.2	-1.0	-0.3	-0.4
July	2.4	5.4	0.5	1.6	1.8	1.1	0.0	4.9	2.6
August	-2.8	0.0	2.1	-2.4	0.0	-0.8	4.3	-3.9	-0.8
September	2.2	0.3	-0.5	2.2	-2.0	2.4	-3.0	2.9	0.8
October	0.7	-0.2	1.8	1.8	3.3	-1.7	5.4	-1.4	1.0
November	0.4	2.3	-1.5	-1.9	1.5	1.0	-3.4	-1.2	0.3
December	-1.5	-2.5	-2.2	-2.4	-2.8	-2.7	-1.2	0.5	-2.1
1999									
January	6.6	3.4	6.4	5.7	2.2	6.2	6.8	2.8	5.2
February	-2.2	1.0	-0.8	-2.2	2.2	0.3	-3.3	1.1	-0.6
		т	DENID ESTIMAT	TEC (% obor	ngo from proo	oding month	1		
1997		'	REND ESTIMA	iLS (% Cilai	ige iroiii prec	eunig month,	,		
December	0.3	-0.1	0.6	0.9	0.1	-0.7	0.2	0.3	0.3
1998	0.0	0.1	0.0	0.0	0.1	0.1	0.2	0.0	0.0
January	0.1	-0.1	0.8	1.0	0.1	-0.9	0.5	0.2	0.2
February	0.0	0.0	0.8	1.0	0.1	-0.8	0.6	0.2	0.2
March	-0.1	0.2	0.8	0.9	0.3	-0.6	0.8	0.2	0.3
April	-0.1	0.6	0.8	0.7	0.4	-0.3	0.7	0.3	0.4
May	-0.1	1.0	0.8	0.5	0.4	-0.1	0.7	0.6	0.4
June	0.1	1.2	0.8	0.5	0.5	0.1	0.7	0.7	0.6
July	0.1	1.3	0.7	0.4	0.5	0.2	0.7	0.6	0.6
August	0.2	1.1	0.5	0.4	0.5	0.2	0.7	0.3	0.5
September	0.4	0.9	0.4	0.2	0.5	0.3	0.7	0.1	0.5
October	0.6	0.6	0.4	0.2	0.5	0.3	0.7	0.0	0.5
November	0.8	0.5	0.4	0.2	0.6	0.5	0.6	0.1	0.6
December	0.9	0.6	0.6	0.3	0.6	0.7	0.6	0.4	0.7
1999									
		0.6	0.7						
January	1.0	0.6	0.7	0.3	0.7	0.8	0.6	0.5	0.7

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
	•		OI	RIGINAL (\$ mi	llion)			
1997	1 763.3	658.3	410.4	F70.6	319.4	598.0	990.4	5 200.1
December 1998	1 /03.3	008.3	410.4	570.6	319.4	598.0	880.1	5 200.1
January	1 608.4	321.2	264.9	419.2	213.9	375.4	786.0	3 989.1
February	1 445.6	237.1	213.3	384.5	203.3	357.8	689.2	3 530.9
March	1 527.2	278.7	236.0	432.5	219.5	362.2	750.6	3 806.7
April	1 493.8	335.7	265.9	398.2	208.0	380.1	744.9	3 826.7
May	1 499.2	348.4	304.1	424.2	207.7	378.1	772.8	3 934.5
June	1 444.2	286.4	265.8	422.0	210.0	369.5	739.1	3 737.0
July	1 497.2	371.9	283.8	425.3	216.7	396.5	782.9	3 974.3
August	1 469.0	298.8	259.8	404.6	205.3	385.7	783.9	3 807.2
September	1 470.3	331.4	280.3	397.2	218.6	407.3	773.4	3 878.5
October	1 616.1	353.6	309.8	402.4	215.6	403.1	832.6	4 133.2
November	1 531.1	401.3	291.2	407.9	237.3	418.7	858.2	4 145.7
December	1 780.2	703.3	435.6	519.9	320.5	570.3	930.9	5 260.8
1999	1.50.2	. 30.0	.55.6	010.0	320.0	3,0.0	230.0	0 200.0
January	1 597.9	346.6	290.5	408.9	212.1	383.2	925.6	4 164.6
February	1 448.1	258.8	228.8	359.7	203.7	359.7	847.1	3 706.0
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
			SEASONA	ALLY ADJUSTE	D (\$ million)			
1997								
December 1998	1 546.0	331.9	282.0	420.7	226.6	406.8	772.2	3 986.2
January	1 560.2	367.4	267.4	438.8	234.4	398.3	760.3	4 026.8
February	1 558.1	328.7	266.5	437.4	224.7	407.0	754.4	3 976.9
March	1 547.6	334.2	265.2	444.7	224.0	394.2	760.3	3 970.3
April	1 515.9	354.9	269.6	434.1	229.8	405.0	762.3	3 971.5
May	1 510.2	362.3	286.9	426.9	221.5	407.7	775.4	3 991.0
June	1 532.2	312.4	271.8	422.6	224.5	412.4	775.2	3 951.0
July	1 514.5	395.7	281.4	426.9	219.5	406.0	801.9	4 046.0
August	1 483.1	348.5	286.4	425.6	205.2	397.3	785.4	3 931.4
September	1 530.0	355.6	296.4	416.2	221.5	405.1	794.3	4 019.1
October	1 552.4	358.9	310.6	400.4	224.5	393.5	808.8	4 049.2
November	1 528.5	381.2	294.9	391.4	221.3	395.7	851.7	4 064.6
December	1 537.2	341.4	296.0	389.2	222.4	395.8	821.1	4 003.1
1999	1 001.2	011.1	200.0	000.2	222.1	000.0	021.1	1 000.1
January	1 576.6	417.2	298.5	435.2	235.2	409.9	893.1	4 265.7
February	1 558.8	358.2	285.0	409.1	226.5	412.6	922.9	4 173.2
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
			TREND	ESTIMATES (	\$ million)			
1997								
December	1 545.3	345.0	273.7	424.2	226.4	402.0	764.1	3 980.7
1998		0.40.0	074.0	400.4		400.0		
January	1 548.5	343.8	271.6	429.4	227.2	403.3	761.9	3 986.0
February	1 547.4	343.1	270.1	434.0	227.2	403.7	759.6	3 987.0
March	1 541.4	343.6	269.8	436.3	226.4	403.9	759.3	3 984.3
April	1 531.4	345.7	271.0	435.7	224.6	404.5	762.1	3 979.9
May	1 520.9	348.5	274.1	432.8	222.0	405.8	767.0	3 976.3
June	1 513.9	352.4	278.9	428.7	219.7	406.3	774.4	3 978.8
July	1 511.9	355.3	284.5	423.2	218.0	405.1	782.7	3 983.6
August	1 514.8	358.1	290.1	416.8	217.4	402.3	790.9	3 991.6
September	1 521.6	360.6	294.8	410.9	218.2	399.6	801.6	4 007.1
October	1 530.5	364.1	297.6	406.5	220.3	398.2	816.2	4 032.8
November	1 540.1	368.0	298.5	404.4	223.1	398.9	834.6	4 067.0
December	1 549.3	371.5	297.6	404.7	225.8	401.1	855.7	4 105.6
1999	4	0=1.0	007.0	400 =	000.4	463.3	0== 0	4.445.0
January	1 557.5	374.0	295.6	406.5	228.1	403.9	877.0	4 145.0
February	1 564.7	378.7	293.1	409.3	230.2	407.2	897.7	4 191.4

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



# RETAIL TURNOVER, By Industry Group(a)—Victoria: All series

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1007			C	RIGINAL (\$ m	illion)			
1997 December	1 256.5	465.3	245.5	482.2	250.5	383.4	371.9	3 455.3
<b>1998</b>	1 250.5	405.5	245.5	402.2	250.5	363.4	371.9	3 455.5
January	1 128.9	214.2	155.6	320.1	158.6	254.7	339.4	2 571.5
February	1 022.6	174.2	134.6	280.6	142.7	236.5	297.0	2 288.3
March	1 085.9	208.9	163.8	300.6	150.8	272.9	339.1	2 522.0
April	1 079.1	246.6	189.2	288.6	139.6	281.7	340.2	2 565.1
May	1 093.9	238.9	198.6	304.9	137.6	271.5	344.5	2 589.8
June	1 054.9	211.7	183.6	298.0	135.8	264.8	324.3	2 473.1
July	1 144.1	255.2	200.4	312.9	151.8	284.7	348.5	2 697.6
August	1 118.3	213.4	180.8	303.6	161.5	283.8	357.3	2 618.6
September	1 113.8	228.5	184.4	319.7	167.9	288.7	356.8	2 659.9
October	1 201.4	251.6	193.4	339.5	166.8	315.9	372.5	2 841.2
November	1 158.7	285.6	210.9	323.9	176.9	325.3	367.9	2 849.2
December	1 357.4	499.9	313.1	432.2	260.1	431.1	419.0	3 712.9
1999	1007.1	100.0	010.1	102.2	200.1	101.1	110.0	0 112.5
January	1 210.5	227.9	187.8	329.5	167.8	275.3	386.5	2 785.4
February	1 104.6	186.7	166.5	299.9	147.5	270.2	368.7	2 544.0
robradiy	1 10 1.0	100.1	100.0	200.0	111.0	210.2	000.1	2011.0
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			SEASON	ALLY ADJUSTE	ED (\$ million)			
1997								
December	1 094.7	243.2	171.1	359.8	161.2	254.1	313.8	2 597.8
1998								
January	1 085.8	247.2	156.4	318.0	159.3	284.6	330.4	2 581.6
February	1 088.1	242.0	175.0	315.9	158.3	277.3	332.7	2 589.3
March	1 097.4	246.7	176.3	316.0	163.9	292.2	338.4	2 631.0
April	1 087.7	242.1	179.1	317.1	155.1	300.4	340.7	2 622.0
May	1 101.1	243.7	188.6	317.8	149.2	283.9	350.7	2 634.9
June	1 114.6	231.2	189.1	306.0	147.8	289.9	344.3	2 622.9
July	1 155.9	276.3	203.6	310.8	163.6	302.0	353.3	2 765.5
August	1 149.2	241.9	208.8	318.7	173.6	299.6	372.7	2 764.5
September	1 158.0	254.1	198.2	332.5	178.2	291.2	359.3	2 771.5
October	1 154.5	263.8	191.7	328.9	165.6	296.8	365.9	2 767.2
November	1 188.3	263.1	213.9	314.6	171.6	314.7	364.0	2 830.2
December	1 158.9	255.4	210.7	334.0	165.7	279.7	354.2	2 758.6
1999								
January	1 195.5	272.1	191.2	327.9	172.1	314.4	378.4	2 851.6
February	1 173.7	258.7	217.1	338.4	163.4	315.2	413.3	2 880.0
			TDEN		(¢ million)			
1997			IREN	D ESTIMATES	(\$ 111111011)			
December	1 094.0	246.9	169.1	250.6	160.6	256.1	316.7	2 603.3
<b>1998</b>	1 094.0	240.9	169.1	358.6	162.6	256.1	310.7	2 603.3
January	1 091.3	245.3	169.3	(b)320.6	161.6	(b)281.9	(b)330.2	2 600.1
•		243.8	171.1	318.8	159.3	284.4	333.1	2 599.3
February	1 089.3						336.9	
March	1 090.6	243.0	175.0	316.2	156.5	287.6		2 605.4
April	1 097.1	243.4	181.0	313.8	154.8	290.6	341.4	2 622.0
May	1 107.8	244.7	187.7	313.2	155.1	292.6	346.5	2 647.5
June	1 121.7	247.2	193.4	314.0	157.7	294.3	351.9	2 680.3
July	1 135.7	250.3	198.0	316.0	161.9	295.6	356.5	2 714.1
August	1 148.5	253.7	200.9	318.8	166.5	296.3	359.3	2 744.0
September	1 158.7	256.8	202.5	321.9	170.0	297.1	360.9	2 767.9
October	1 165.7	259.2	203.2	324.8	171.3	298.5	363.1	2 785.8
November	1 170.8	260.8	203.9	327.3	170.6	300.2	366.9	2 800.4
December	1 175.4	262.1	205.0	329.3	169.2	302.6	372.6	2 816.3
1999	4 470 0	000.0		224.2				
lonus.								
January February	1 179.0 1 182.5	262.8 265.0	206.2 207.6	331.2 332.8	167.8 166.3	305.5 308.8	379.8 387.0	2 832.3 2 850.0

(a) See paragraph 3 of the Explanatory Notes

(b) Possible break in series. See paragraph 10 of the

Explanatory Notes.



# RETAIL TURNOVER, By Industry Group(a)—Queensland: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	OR	IGINAL (\$ mil	lion)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •
1997								
December	900.3	309.6	204.0	249.2	174.6	306.5	480.6	2 624.8
1998								
January	877.7	153.2	157.6	188.0	125.1	208.0	400.7	2 110.4
February	784.4	116.1	125.3	168.7	103.5	196.9	345.6	1 840.3
March	841.4	129.0	133.8	172.6	106.8	208.5	387.7	1 979.9
April	847.3	153.1	141.1	167.2	116.2	210.6	405.5	2 041.1
May	868.8	155.2	154.9	177.2	116.4	224.3	409.5	2 106.2
June	820.1	143.2	160.4	181.4	124.2	220.2	399.7	2 049.2
July	870.5	167.3	164.0	194.0	123.9	227.5	426.2	2 173.6
August	856.0	151.1	154.5	199.2	129.6	219.9	439.5	2 149.9
September	872.1	165.6	167.0	196.6	140.3	221.0	409.3	2 172.0
October	916.1	175.9	176.8	204.5	150.5	232.7	463.9	2 320.6
November	857.4	187.5	162.0	206.0	142.4	230.8	434.9	2 221.0
December	975.3	324.3	222.6	259.1	202.0	314.1	497.0	2 794.5
1999	222 -	400 =	40= 5		440 -	242 -	40.4 =	0.077.0
January	928.3	160.2	165.3	229.1	149.6	218.2	424.9	2 275.8
February	837.2	122.8	136.3	208.3	129.7	195.2	369.6	1 999.1
• • • • • • • • • • • • • • • • • • • •		• • • • • • • • • • • •	SEASONA	LLY ADJUSTED	) (\$ million)	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • •
1997			,					
December	824.4	165.4	148.9	186.6	113.6	222.0	395.1	2 056.0
1998			- 1	<del>-</del>	- <del>-</del>		<del>-</del>	
January	849.0	164.3	152.2	190.2	118.8	223.3	384.7	2 082.7
February	853.3	160.9	155.9	187.5	116.7	226.8	397.5	2 098.7
March	860.2	163.5	154.1	181.1	117.6	226.2	408.5	2 111.2
April	861.4	165.5	154.2	189.3	125.4	232.0	416.6	2 144.4
May	870.0	163.4	155.8	184.4	122.6	232.6	425.7	2 154.5
June	855.2	154.3	168.1	182.2	133.1	233.1	429.8	2 156.0
July	849.6	186.4	168.6	190.2	126.5	228.0	416.8	2 166.2
August	861.3	168.0	168.3	213.4	140.0	217.5	442.9	2 211.3
September	887.9	171.6	157.8	200.2	145.4	217.5	419.6	2 199.9
October	877.2	169.9	164.8	201.6	157.2	223.5	444.8	2 239.0
November	876.1	175.7	158.3	198.3	141.6	224.3	431.6	2 205.8
December	882.1	164.7	159.9	193.8	131.5	228.3	397.7	2 157.9
1999	002.1	104.7	155.5	193.0	131.3	220.5	391.1	2 151.5
January	919.5	181.3	161.8	239.6	141.1	240.5	412.5	2 296.5
February	910.4	170.8	169.8	230.0	146.1	225.5	426.1	2 278.8
rebluary	310.4	170.0	105.0	200.0	140.1	220.0	420.1	2 210.0
			TREND	ESTIMATES (S	\$ million)			
1997								
December	819.9	164.5	150.5	187.7	120.6	222.0	393.5	2 066.9
1998								
January	(b)849.1	163.5	151.9	188.3	118.0	223.9	395.9	2 082.4
February	855.6	162.9	153.2	187.1	117.5	226.6	400.4	2 099.3
March	859.0	162.6	155.0	185.3	118.9	229.0	407.0	2 116.2
April	859.8	163.4	157.6	184.8	121.4	230.5	414.2	2 132.6
May	859.9	165.0	160.6	186.5	125.0	230.5	420.8	2 149.2
June	860.7	167.3	163.2	190.2	129.7	228.8	426.5	2 166.8
July	862.2	169.4	164.8	193.8	135.0	225.8	430.5	2 181.5
August	865.1	171.0	164.9	196.7	139.7	223.1	431.8	2 192.3
September	870.3	171.9	163.7	199.3	142.7	222.1	430.6	2 200.6
October	877.6	172.2	162.2	202.4	143.9	223.1	427.6	2 208.8
November	885.8	172.3	161.4	206.5	143.7	225.4	423.8	2 218.7
December	893.9	172.4	161.7	211.9	142.8	228.1	420.1	2 230.9
<b>1999</b>	030.3	1,2.4	101.7	211.0	172.0	220.1	720.1	2 200.0
January	901.7	172.5	162.6	218.1	142.1	230.4	417.1	2 245.6
February	908.0	173.8	164.0	223.7	141.0	232.5	414.1	2 259.9
icolualy	300.0	113.0	104.0	223.1	141.0	202.0	717.1	£ £J3.3

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the Explanatory Notes.



# RETAIL TURNOVER, By Industry Group(a)—South Australia: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total	
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	Ol	RIGINAL (\$ mi	illion)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• •
1997									
December	418.2	160.5	58.3	121.3	52.5	107.7	148.4	1 066.7	
1998	200.4	00.0	45.0	04.0	20.4	77.0	4404	050.0	
January	396.1	93.8	45.3	94.2	33.4	77.0	116.1	856.0	
February	344.9	76.0	33.0	81.9	29.1	69.3	107.4	741.5	
March	373.6	78.4	42.9	85.2	34.2	75.8	120.4	810.5	
April	385.7	91.6	49.7	81.6	31.8	80.9	127.3	848.6	
May	381.2	86.6	50.0	89.3	31.7	86.1	131.0	855.8	
June July	365.4	80.0	46.6	89.8	32.5	76.8	124.3	815.5	
	390.1	96.3	48.9	84.2	34.6	77.9	133.9	865.8	
August	380.6	79.8	43.2	82.7	32.0	76.6	130.8	825.5	
September	387.9	82.6	45.1	81.0	35.4	80.8	136.9	849.8	
October	421.8	89.7	50.5	91.8	36.0	84.6	150.5	925.0	
November	399.1	101.1	48.1	91.5	35.2	86.7	135.8	897.4	
December	473.0	170.9	64.8	116.3	51.8	118.3	162.4	1 157.4	
1999	400.0	70.0	42.0	04.2	20.0	70.4	1246	970 F	
January	420.2	78.0 65.5	43.0 36.3	94.3 77.2	30.0 28.1	79.4	134.6	879.5	
February	376.7	65.5	30.3	11.2	28.1	75.5	120.5	779.8	
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• •
			SEASONA	ALLY ADJUSTE	D (\$ million)				
1997					,				
December	358.9	85.0	41.1	91.0	34.0	80.9	116.8	807.6	
1998									
January	387.1	108.1	46.0	98.2	33.3	81.3	114.4	868.3	
February	375.7	102.8	43.7	93.8	33.2	78.8	117.6	845.7	
March	382.2	92.4	46.4	87.1	36.3	80.8	124.4	849.7	
April	386.0	93.0	46.7	90.3	33.5	85.7	130.1	865.4	
May	385.1	89.6	48.0	92.5	34.7	84.2	133.3	867.4	
June	390.7	88.7	47.4	90.3	36.3	80.5	137.1	870.8	
July	391.9	100.8	47.9	86.6	36.9	80.3	140.1	884.4	
August	391.6	88.3	47.7	84.7	35.0	79.7	136.3	863.4	
September	393.9	92.8	49.6	85.4	37.5	79.6	143.4	882.4	
October	405.0	89.0	49.4	89.6	35.2	83.5	146.8	898.4	
November	403.4	93.3	48.9	87.1	33.9	87.7	126.7	881.1	
December	395.4	88.8	44.4	85.0	32.9	85.7	127.9	860.2	
1999									
January	421.3	94.6	45.2	100.1	31.8	85.0	131.4	909.4	
February	412.7	89.0	48.4	88.5	32.2	86.2	132.7	889.7	
-									
			TOENO		(d. mailli = := \				• •
1007			IREND	ESTIMATES (	φ million)				
1997	260 5	02.0	444	02.0	22.4	70.7	1177	020.7	
December	368.5	93.2	44.1	93.0	33.4	78.7	117.7	832.7	
1998	373.5	93.5	44.4	93.2	33.4	80.7	117.9	940.7	
January								840.7	
February March	378.4	93.8	45.0 45.0	92.9	33.6	81.9	120.0	849.2	
March	382.4	93.7	45.8	92.1	34.1	82.5	123.7	856.7	
April	385.3	93.5	46.5	91.0	34.7	82.5	128.0	862.6	
May	387.2	92.9	47.3	89.7	35.3	82.2	132.7	867.2	
June	389.1	92.4	47.9	88.6	35.9	81.5	136.8	871.7	
July	391.2	92.0	48.4	87.5	36.2	81.0	139.5	875.4	
August	393.7	91.9	48.7	86.7	36.2	81.0	140.4	878.6	
September	396.3	91.9	48.6	86.5	35.9	81.7	139.4	880.3	
October	399.5	91.6	48.2	87.1	35.1	83.1	137.4	881.9	
November	403.1	91.3	47.6	88.4	34.2	84.5	134.9	883.9	
December	406.8	91.1	47.1	89.8	33.3	85.5	132.6	886.1	
1999		22 -		<b>.</b>	22 5	22 -	400 =		
January	410.3	90.9	46.6	91.1	32.5	86.3	130.8	888.6	
February	413.4	91.3	46.3	92.1	31.9	86.8	129.6	892.2	

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	OF	RIGINAL (\$ mil	lion)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •
1997			O1	Mannae (\$ iiii	11011)			
December	546.4	188.3	70.6	227.9	86.5	151.7	193.1	1 464.4
1998								
January	503.8	87.6	54.0	184.5	56.4	96.4	155.0	1 137.8
February	451.5	72.9	42.6	156.5	52.1	87.0	145.0	1 007.6
March	475.8	83.4	48.1	176.8	51.9	88.5	153.2	1 077.7
April	488.5	101.7	48.7	171.9	54.7	87.0	148.7	1 101.1
May	497.4	100.5	52.2	172.5	54.4	90.4	152.5	1 120.0
June	465.8	92.0	49.3	180.8	53.4	88.4	139.6	1 069.3
July	511.0	106.7	54.0	159.7	60.9	93.3	156.3	1 142.0
August	506.3	90.6	48.5	153.1	57.6	91.1	161.1	1 108.2
September	505.7	92.3	49.9	150.5	58.5	98.6	161.2	1 116.6
October	536.8	108.9	55.7	175.1	62.0	107.8	184.4	1 230.7
November	510.0	116.0	56.1	172.1	63.8	111.7	171.8	1 201.5
December	605.6	195.2	74.8	219.7	94.4	155.3	197.6	1 542.6
1999	F0F 0	66 -	FC 2	464.4	F= 0	464 =	400.0	4.470.0
January	535.3	92.7	56.0	161.1	57.8	101.7	169.3	1 173.9
February	490.1	75.0	45.6	159.7	57.9	93.7	160.5	1 082.6
						• • • • • • • • •		
			SEASONA	LLY ADJUSTED	(\$ million)			
1997					(+			
December	470.8	101.6	51.1	174.7	57.7	105.4	166.5	1 127.8
1998								
January	481.2	99.5	54.4	177.7	58.0	101.6	153.7	1 126.0
February	484.5	99.6	54.2	175.4	59.6	101.4	157.6	1 132.3
March	480.4	99.5	53.4	192.1	57.1	100.1	154.2	1 136.8
April	493.6	104.5	49.9	184.2	57.6	94.8	154.4	1 139.0
May	502.8	99.8	49.2	181.0	57.2	92.1	156.0	1 138.0
June	504.8	99.5	48.4	186.7	58.8	95.8	150.3	1 144.3
July	513.3	115.6	55.1	166.6	62.2	95.4	157.1	1 165.3
August	523.6	101.4	54.4	163.7	62.3	97.7	162.7	1 165.8
September	518.5	104.4	52.5	154.5	60.1	93.2	159.2	1 142.4
October	518.6	104.5	52.7	164.0	61.4	101.1	178.1	1 180.4
November	522.0	111.3	55.9	163.9	64.2	109.9	171.0	1 198.0
December	506.6	100.6	53.0	164.6	61.4	108.8	169.9	1 164.8
1999								
January	523.4	110.8	57.9	160.6	60.5	108.7	168.1	1 190.1
February	526.5	102.5	58.2	179.3	66.3	109.4	174.7	1 216.9
,								
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •		TOFNE		· · · · · · · · · · · · · · · · · · ·	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •
4007			IREND	ESTIMATES (	\$ million)			
1997	470.4	404.7	E4.0	4777	E0.7	4045	100.0	4.400.0
December	472.1	101.7	51.8	177.7	58.7	104.5	163.9	1 128.6
1998	177 1	100 F	E0.7	170.0	E0.0	100.6	1EC 7	1 100 2
January	477.1	100.5	52.7	179.2	58.2	102.6	156.7	1 129.3
February	482.0	100.0	53.0	181.6	57.8 57.7	100.4	155.5	1 130.9
March	487.4	100.3	53.0	183.8	57.7 58.0	98.3	154.6	1 134.3
April	493.7	101.5	(b)50.4	184.2	58.0	96.4	153.9	1 138.6
May	500.5	102.7	50.6	181.9	58.5	94.9	153.8	1 143.0
June	507.4	104.0	51.1	177.2	59.4	94.2	155.0	1 148.2
July	513.4	104.9	51.9	171.3	60.3	94.6	157.7	1 154.0
August	517.2	105.6	52.7	165.7	61.1	96.2	161.3	1 159.8
September	518.6	105.9	53.4	162.1	61.6	98.9	165.0	1 165.7
October	518.7	106.1	54.0	161.2	61.9	101.9	168.1	1 171.9
November	518.6	106.0	54.6	162.4	62.1	104.8	170.3	1 178.6
December	519.0	105.9	55.4	164.6	62.5	107.4	171.6	1 186.3
1999	E40.0	405.0	FC 2	407.0	60.0	400 5	470 4	4.404.0
January	519.8	105.6	56.2	167.3	62.9	109.5	172.4	1 194.2
February	520.7	106.1	57.2	169.9	63.4	111.0	172.8	1 203.1

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the Explanatory Notes.



# RETAIL TURNOVER, By Industry Group(a)—Tasmania: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	01	DICINAL (¢ mi	llion)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1997			O1	RIGINAL (\$ mi	illori)			
December	127.8	n.p.	24.1	39.8	28.9	n.p.	44.3	349.8
1998								
January	117.0	n.p.	15.2	20.8	18.0	n.p.	39.5	260.4
February	108.2	n.p.	14.4	20.9	17.5	n.p.	37.1	245.1
March	113.9	n.p.	15.0	22.8	16.8	n.p.	38.7	258.3
April	113.5	n.p.	17.7	23.3	15.8	n.p.	37.3	257.2
May	114.3	n.p.	17.5	24.0	15.6	n.p.	36.9	259.5
June	108.2	n.p.	16.3	24.1	15.0	n.p.	34.1	245.5
July	112.9	n.p.	15.0	27.5	14.0	n.p.	34.4	256.7
August	110.9	n.p.	13.9	22.8	14.3	n.p.	33.2	246.0
September	109.6	n.p.	16.4	24.5	14.7	n.p.	34.9	252.8
October	118.6	n.p.	15.3	25.7	15.8	n.p.	38.4	269.1
November	113.6	n.p.	17.1	26.2	16.4	n.p.	39.2	272.0
December	133.4	n.p.	23.7	35.7	25.3	n.p.	44.7	348.4
<b>1999</b>	133.4	n.p.	23.1	33.1	25.5	n.p.	44.1	340.4
January	118.1	n n	15.2	r25.3	16.4	n n	42.7	r270.5
,		n.p.				n.p.		
February	109.6	n.p.	14.1	25.3	16.9	n.p.	37.9	251.4
• • • • • • • • • •					• • • • • • • • • •			
			SEASONA	LLY ADJUSTE	D (\$ million)			
1997			02/100/17		υ (φ ππποπ)			
December	113.8	n.p.	16.7	28.9	19.8	n.p.	36.6	269.2
1998	110.0	mp.	10.1	20.0	10.0	т.р.	00.0	203.2
January	113.3	n.p.	15.9	24.4	17.7	n.p.	37.3	260.6
February	116.3		17.0	25.6	17.4	n.p.	37.4	269.7
•		n.p.						
March	115.5	n.p.	15.4	24.4	17.4	n.p.	38.4	265.0
April	114.1	n.p.	17.1	24.0	16.6	n.p.	37.8	262.2
May	114.3	n.p.	17.2	23.8	16.4	n.p.	37.8	261.6
June	115.0	n.p.	16.7	23.7	17.1	n.p.	36.9	262.0
July	112.1	n.p.	15.4	28.1	14.8	n.p.	37.4	264.8
August	114.5	n.p.	15.4	24.7	16.0	n.p.	36.6	262.7
September	114.5	n.p.	18.4	25.5	15.8	n.p.	37.7	269.1
October	114.9	n.p.	16.0	24.7	16.8	n.p.	36.8	264.4
November	114.0	n.p.	17.2	24.7	16.4	n.p.	38.8	267.0
December	114.6	n.p.	15.8	24.9	16.4	n.p.	35.8	259.9
1999								
January	116.3	n.p.	16.3	30.8	16.0	n.p.	40.4	275.9
February	117.6	n.p.	16.7	30.9	16.8	n.p.	38.1	276.8
·								
• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •			• • • • • • • • •	• • • • • • • • • • • •	
			TREND	ESTIMATES (	\$ million)			
1997								
December	116.4	n.p.	16.3	26.8	18.3	n.p.	37.8	270.0
1998								
January	115.7	n.p.	16.4	26.1	18.1	n.p.	37.6	267.7
February	115.0	n.p.	16.5	25.3	17.7	n.p.	37.5	265.5
March	114.6	n.p.	16.5	24.6	17.3	n.p.	37.6	263.9
April	114.4	n.p.	16.5	24.3	16.8	n.p.	37.7	263.0
May	114.3	n.p.	16.5	24.4	16.4	n.p.	37.6	262.7
June	114.1	n.p.	16.4	24.8	16.1	n.p.	37.4	263.1
July	113.9	n.p.	16.4	25.1	16.0	n.p.	37.2	263.6
August	113.9	n.p.	16.5	25.1	16.0	n.p.	37.1	264.0
_								
September	114.1	n.p.	16.5	25.1	16.0	n.p.	37.2	264.7
October	114.4	n.p.	16.6	25.3	16.2	n.p.	37.4	265.5
November	114.8	n.p.	16.6	26.0	16.3	n.p.	37.7	266.8
December	115.4	n.p.	16.6	27.0	16.4	n.p.	38.0	268.5
1999								
January	116.0	n.p.	16.5	28.1	16.5	n.p.	38.3	270.6
February	116.4	n.p.	16.4	29.5	16.5	n.p.	38.6	272.8

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	01	RIGINAL (\$ mi	llion)	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1997			01	itiαnivit (ψ iiii	mony			
December	59.7	n.p.	7.3	13.3	9.4	n.p.	19.9	133.9
1998								
January	53.6	n.p.	3.9	10.0	7.1	n.p.	17.1	106.8
February	49.9	n.p.	3.6	11.2	7.2	n.p.	16.1	102.6
March	53.9	n.p.	4.0	13.0	8.0	n.p.	17.5	112.8
April	55.9	n.p.	4.3	12.3	6.9	n.p.	18.3	116.9
May	58.8	n.p.	4.6	13.0	6.9	n.p.	20.8	123.1
June	57.7	n.p.	5.1	12.9	6.6	n.p.	21.0	123.1
July	64.2	n.p.	5.6	12.3	6.6 7.0	n.p.	23.8	134.2
August	63.1	n.p.	5.9	11.8	7.0 6.7	n.p.	25.3	136.2
September	59.3	n.p.	5.5	12.5		n.p.	23.6	129.1
October	64.6	n.p.	6.2	13.0	7.0	n.p.	24.1	137.5
November	58.1	n.p.	5.8	12.3	6.3	n.p.	21.1	124.5
December 1999	64.7	n.p.	6.4	13.7	7.9	n.p.	21.9	144.1
	56.6	nn	5.0	11.4	6.1	nn	17.9	118.2
January February	56.6 55.0	n.p.	5.0 4.2	11.4 11.2	6.1 5.7	n.p. n.p.	17.9 15.9	118.2 109.9
rebluary	55.0	n.p.	4.2	11.2	5.7	n.p.	15.9	109.9
• • • • • • • • • • •	• • • • • • • • • •	•••••	CEACONA	ALLY ADJUCTE	D (¢ million)	• • • • • • • • • • • • • • • • • • • •	•••••	• • • • • • • • • • • • • • • • • • • •
1997			SEASUNA	ALLY ADJUSTE	D (\$ million)			
December	56.7	n.p.	5.3	11.6	8.5	n.p.	19.4	118.2
<b>1998</b>	30.1	n.p.	5.5	11.0	0.5	π.ρ.	19.4	110.2
January	57.8	n.p.	4.6	11.2	8.4	n.p.	19.5	119.3
February	56.9	n.p.	5.0	12.6	8.6	n.p.	19.3	120.5
March	56.0	n.p.	4.9	12.9	9.1	n.p.	19.2	120.9
April	57.7	n.p.	4.7	13.3	6.8	n.p.	19.7	123.0
May	58.9	n.p.	4.7	13.1	6.9	n.p.	20.7	124.0
June	57.4	n.p.	4.7	12.7	6.5	n.p.	20.2	122.7
July	59.2	n.p.	4.9	11.8	6.0	n.p.	20.5	122.8
August	60.0	n.p.	5.5	11.7	6.5	n.p.	22.9	128.0
September	57.3	n.p.	5.2	12.3	6.3	n.p.	22.0	124.2
October	62.0	n.p.	6.0	12.4	6.6	n.p.	22.3	131.0
November	59.4	n.p.	6.0	12.3	6.4	n.p.	22.2	126.6
December	60.1	n.p.	4.6	11.7	6.9	n.p.	21.2	125.1
1999	00.1	n.p.	4.0	11.7	0.9	п.р.	21.2	125.1
January	61.7	n.p.	6.0	12.9	7.2	n.p.	20.5	133.6
February	62.8	n.p.	5.9	12.7	7.0	n.p.	19.1	129.1
rebruary	02.0	п.р.	5.5	12.1	7.0	n.p.	13.1	123.1
• • • • • • • • • • •		••••••	TDENIN	ESTIMATES (	'\$ million)	• • • • • • • • •	• • • • • • • • • • •	
1997			INLIND	LSTIMATES (	Φ 1111111011)			
December	57.1	n.p.	5.3	11.7	8.1	n.p.	19.3	119.0
1998						·		
January	56.8	n.p.	5.1	12.0	8.5	n.p.	19.3	119.6
February	(b)57.0	n.p.	4.9	12.4	8.7	n.p.	19.4	120.3
March	57.2	n.p.	4.8	12.7	8.8	n.p.	19.5	121.2
April	57.5	n.p.	4.7	12.9	(b)6.8	n.p.	19.8	122.1
May	57.9	n.p.	4.7	12.8	6.7	n.p.	20.2	123.0
June	58.3	n.p.	4.9	12.6	6.5	n.p.	20.7	123.8
July	58.7	n.p.	5.1	12.3	6.4	n.p.	21.3	124.7
August	59.1	n.p.	5.2	12.1	6.3	n.p.	21.8	125.6
September	59.4	n.p.	5.4	12.1	6.4	n.p.	22.1	126.4
October	59.8	n.p.	5.5	12.1	6.5	n.p.	22.0	127.2
November	60.3	n.p.	5.6	12.2	6.7	n.p.	21.7	128.0
December	60.9	n.p.	5.6	12.4	6.8	n.p.	21.2	128.8
<b>1999</b>	00.0	p.	0.0	14.7	0.0	р.	- 1	0.0
January	61.4	n.p.	5.7	12.5	7.0	n.p.	20.6	129.5
February	62.0	n.p.	5.7	12.6	7.0	n.p.	20.0	130.0
Cordary	52.0	π.ρ.	5.1	12.0	1.0	п.р.	20.0	100.0

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the Explanatory Notes.

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	Ol	RIGINAL (\$ mi	Ilion)	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • •
1997								
December	90.0	44.0	21.2	38.1	19.9	35.5	34.1	282.6
1998								
January	80.2	23.0	11.7	24.5	9.9	25.3	30.0	204.6
February	75.4	17.3	10.8	22.1	10.2	23.0	30.5	189.3
March	81.5	19.8	11.7	23.9	12.6	23.1	33.2	205.9
April	79.6	24.8	13.6 15.1	22.6 23.9	11.3 12.2	23.3 24.7	36.5	211.8 218.9
May	81.5	24.5					37.0	204.8
June July	77.3 82.8	20.3 27.2	13.4 15.4	22.5 26.0	12.3 12.2	23.7 26.5	35.4 34.5	204.8 224.5
August	80.0	19.8	13.0	24.5	11.7	26.6	35.4	211.0
September	79.7	21.5	13.8	25.7	12.5	26.0	36.9	216.1
October	83.4	23.9	14.2	26.7	13.0	28.5	39.5	229.3
November	79.9	25.8	14.1	27.0	14.1	27.0	37.5	225.4
December	89.3	46.8	22.1	35.8	21.0	35.8	40.2	291.1
<b>1999</b>	09.5	40.0	22.1	33.6	21.0	33.6	40.2	291.1
January	80.9	24.6	13.4	26.5	12.9	20.4	33.5	212.1
February	76.1	17.0	12.1	24.6	14.1	21.9	32.9	198.7
robradiy						21.0	02.0	100.1
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •			• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			SEASONA	LLY ADJUSTE	D (\$ million)			
1997								
December	80.6	23.3	14.4	27.3	12.9	24.5	32.0	215.0
1998								
January	80.2	26.3	12.7	25.0	11.1	27.6	32.5	215.5
February	80.9	23.6	13.7	25.2	11.7	28.4	34.4	217.9
March	81.6	23.4	12.8	25.0	12.8	25.6	33.4	214.8
April	81.7	24.1	12.9	24.5	12.3	25.0	36.1	216.6
May	80.6	24.3	13.6	25.3	12.6	25.1	36.1	217.6
June	81.5	22.0	13.2	24.2	13.0	25.7	37.3	216.8
July	83.2	29.3	15.5	25.5	12.3	29.1	32.6	227.5
August	79.2	23.3	14.8	26.1	12.3	27.4	35.3	218.6
September	83.1	24.7	14.3	27.2	13.2	25.7	36.7	224.9
October	79.7	23.9	14.7	25.8	13.8	26.3	37.5	221.8
November	79.2	25.0	14.9	25.4	13.2	24.7	36.7	219.1
December	79.3	24.0	15.0	25.4	13.8	24.8	38.0	220.3
1999	0.4.0							
January	81.9	28.9	14.6	27.3	14.6	22.4	36.6	226.3
February	81.8	23.2	15.4	28.2	16.2	26.9	37.2	228.8
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
			TREND	ESTIMATES (	\$ million)			
1997					,			
December	80.8	24.4	13.9	26.4	12.0	24.1	32.8	215.0
1998								
January	80.9	24.2	13.5	25.9	12.0	24.9	33.2	215.5
February	81.0	24.1	13.2	25.4	12.1	25.3	33.9	216.0
March	81.2	24.0	13.1	24.9	12.2	25.5	34.5	216.3
April	81.3	24.1	13.2	24.7	12.4	25.7	35.1	217.1
May	81.5	24.3	13.5	24.8	12.5	26.0	35.4	218.3
June	81.6	24.5	13.9	25.1	12.6	26.4	35.5	219.8
July	81.5	24.7	14.3	25.5	12.7	26.9	35.6	221.1
August	81.2	24.8	14.6	25.8	12.8	26.9	35.8	221.7
September	80.8	24.8	14.8	25.9	13.0	26.5	36.1	221.9
October	80.5	24.8	14.8	26.0	13.3	25.8	36.6	221.8
November	80.3	24.9	14.8	26.2	13.7	25.2	37.0	222.1
December	80.4	25.1	14.9	26.4	14.2	24.7	37.3	223.0
1999								
January	80.6	25.2	14.9	26.7	14.7	24.5	37.4	224.1
February	81.1	25.5	15.0	27.1	15.2	24.6	37.3	226.0

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

#### INTRODUCTION

- **1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.
- **2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54% of the total estimate ensures a highly reliable Australian total turnover estimate.

SCOPE AND COVERAGE

- **3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:
- Food Retailing

Supermarkets and grocery stores (5110)

and non-petrol sales of identified convenience stores of petrol stations

Takeaway food retailing (5125)

Other food retailing

Fresh meat, fish and poultry retailing (5121)

Fruit and vegetable retailing (5122)

Liquor retailing (5123)

Bread and cake retailing (5124)

Specialised food retailing n.e.c. (5129)

- Department Stores (5210)
- Clothing and Soft Good Retailing

Clothing retailing (5221)

Other clothing related retailing

Footwear retailing (5222)

Fabric and other soft good retailing (5223)

Household Good Retailing

Furniture and floorcovering retailing

Furniture retailing (5231)

Floor covering retailing (5232)

Domestic hardware and houseware retailing (5233)

Domestic appliance retailing

Domestic appliance retailing (5234)

Recorded music retailing (5235)

Recreational Good Retailing

Newspaper, book and stationery retailing (5243)

Other recreational good retailing

Sport and camping equipment retailing (5241)

Toy and game retailing (5242)

Photographic equipment retailing (5244)

Other Retailing

Pharmaceutical, cosmetic and toiletry retailing (5251)

Other retailing

Antique and used good retailing (5252)

Garden supplies retailing (5253)

Flower retailing (5254)

Watch and jewellery retailing (5255)

Retailing n.e.c. (5259)

SCOPE AND COVERAGE continued

Hospitality and Services

Hotels and licensed clubs

Pubs, taverns and bars (5720)

Clubs (Hospitality) (5740)

Cafes and restaurants (5730)

Selected services

Video hire outlets (9511)

Hairdressing and beauty salons (9526).

**DEFINITION OF TURNOVER** 

**4** Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.

SEASONAL ADJUSTMENT

- **5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.
- **6** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.
- **7** The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.
- **8** As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.

TREND ESTIMATES

- **9** Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13–term Henderson weighted moving average (7–term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.
- **10** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends': an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

CHAIN VOLUME MEASURES 11 The chain volume measures of retail turnover appearing in the quarterly issue of this publication are annually reweighted chain Laspeyres indexes referenced to current price values in a chosen reference year (currently 1996-1997). The reference year will be updated in the June quarter publication each year. Each year's data in the Retail chain volume series are based on the prices of the previous year, except for the quarters of the latest incomplete year (i.e. for the 1998–1999 financial year) which are based upon the 1996–1997 financial year. Comparability with previous years is achieved by linking (or chaining) the series together to form a continuous time series.

RELIABILITY OF ESTIMATES

**12** There are two types of error possible in estimates of retail turnover:

Sampling error which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

Non sampling error which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

- 13 Seasonally adjusted and trend estimates and chain volume measures are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For chain volume measures, the standard errors may be up to 10% higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.
- 14 To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:
- A represents a relative standard error on level of less than 2%. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5%, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10%, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10% (mainly affects unpublished state by industry series).

<b>15</b> The table below provides an indicator of reliability for key retail turnover esti	mates.
---	--------

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
NSW	В	А	В	С	С	С	С	А
Vic	В	А	В	С	С	С	С	А
Qld	В	А	В	С	С	С	С	А
SA	В	А	В	С	С	С	С	А
WA	В	А	В	С	С	С	С	А
Tas	В	n.p.	В	С	С	n.p.	С	В
NT	В	n.p.	В	С	С	n.p.	С	В
ACT	В	А	В	С	С	С	С	А
Australia	А	А	А	В	В	В	В	А

IMPRO	/FMFNITS	$T \cap C$	OVERAGE

**16** The Retail Trade survey, like most ABS economic surveys, takes its frame (i.e. the retail business population) from the ABS Business Register. The frame is updated quarterly to take account of new businesses, cessations and other general business changes. The Business Register primarily sources its information about new businesses from those businesses applying for group employer (GE) registration with the Australian Taxation Office (ATO).

#### BACKCASTING OF SERIES

- **17** Improvements to coverage were undertaken and introduced to the retail trade series from the July 1997 issue. The series was backcast to 1982.
- **18** The improvements focused on accounting for the impact of businesses known to be missing from the Business Register, and the inclusion of an allowance for the time it takes for a newly registered business to get on to a survey frame.

#### FURTHER INFORMATION

**19** For more information on these adjustments see any one of the July to October 1997 issues of this publication, or the ABS Information paper—*Improvements to ABS Economic Statistics* 1997 (Cat. no. 1357.0).

#### UNPUBLISHED DATA

**20** The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (02) 6252 5220.

#### RELATED PUBLICATIONS

**21** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products, Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

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n.p. not available for publication, but included in totals where applicabler revised

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